

Bill More From Your Top Experts

WIN MORE. DELIVER MORE

Governed AI Agent that turns expert know-how into billable capacity.

SITUATION:

Your subject matter experts (SMEs) are your most valuable billable assets. But, a large share of their week goes to answering the same internal questions, as non-billable hours.

Every hour an SME spends on a repeat question is an hour you cannot bill a client. Proposals wait on their input. Projects stall when they are away. And when they leave, the revenue their knowledge generates walks out with them.

PROBLEM:

Expert bottlenecks cap your revenue. Firms face:

- Billable SME hours lost to repeat internal questions
- Proposals delayed or weakened while waiting on experts
- Growth capped by how many experts you can hire
- New hires take months to become billable
- Delivery quality swings, putting renewals at risk
- Revenue at risk every time a SME departs

SOLUTION:

kama.ai deploys a governed Responsible AI-Agent trained directly by your SMEs. Approved answers go into the Knowledge Graph AI. Methods, frameworks, case studies, and past proposals go into Trusted Collections.

Every employee gets expert-level answers, any time, without interrupting the human expert. Governed by design, with Human in the Loop oversight.

Your SME stops answering repeat questions and **returns to billable client work**. Your team scopes, proposes, and delivers faster.

When a question falls outside approved knowledge, the AI Agent says so and flags it for the SME, so the asset keeps growing, and improving its accuracy.

Your Experts Bill.
Your AI Agent answers.

Expert know-how turned into a governed asset that multiplies billable capacity.



WHAT IT DOES

Gives every employee expert-level answers on:

- **Proposal support and service scoping**
 - Methods and best practice guidance
 - Project framework and process questions
 - Compliance, policy, and governance queries
- **Onboarding new hires to billable speed**
 - Flagging unknown questions for the SME to answer

BUSINESS VALUE

Grow revenue with the experts you already have:

- **Bill more expert hours:** SME time shifts back to client work
- **Win more bids:** faster, stronger proposals and scoping
- **Deliver more Engagements:** scale without adding headcount
- **Faster time to billable:** new hires ramp up sooner
- **Protect renewals:** consistent quality across every project
- **Keep the knowledge:** a governed asset that stays when people leave

REVENUE EXAMPLE

5 SMEs x (2 hr recovered / wk) x (\$500 / hr) x 48 weeks = \$240,000 ARR
before any new wins...

The SME AI Agent turns expert time into measurable new revenue:



01

More billable hours from your top experts



02

Higher Proposal win rate



03

More engagements delivered without adding headcount



04

New Hires billable sooner



05

Consistent expert-level quality on every project



06

Revenue protected when an SME leaves

RESULTS | ROI

When it's got to be right it's got to be...



kama.ai



inquiries@kama.ai



+1 (416) 275-1780



www.kama.ai